

## **Contract Quality Failure Insurance** (Malting Barley)

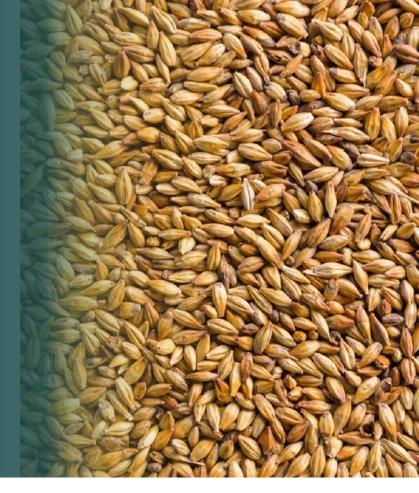
Insurance to protect growers for contract quality exposure and loss if malt barley does not meet quality requirements due to a covered insured event.



- Covers quality failure for malting barley contract production mapped to specific planted acres
- Available for experienced growers only subject to underwriting
- Coverage tied to the lessor of grower's contracted production or actual production
- No offsets from other multi-peril coverage

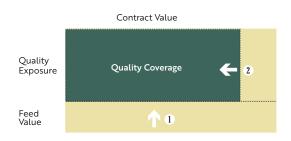
## **Disappearing Deductible** (between 30% and 40%)

Quality Loss	Deductible Rate
31%	9%
32%	8%
33%	7%
34%	6%
35%	5%
36%	4%
37%	3%
38%	2%
39%	1%
40% and above	0%



## **Determining Coverage**

- Select floor feed price
- Select amount of coverage up to 90% of contract exposure



## Simple Process

- Load your contracts including quality provisions
- Map your fields to your contracts at planting
- Report production & quality test results at harvest
- Submit claims for any rejections or discounts
- Submit proof of disposition of rejected barley

