



SPECIALTY AGRICULTURAL  
INSURANCE SOLUTIONS

## Contract Quality Failure Insurance (Malting Barley)

Insurance to protect growers for contract quality exposure and loss if malt barley does not meet quality requirements due to a covered insured event.



### Overview

- Covers quality failure for malting barley contract production mapped to specific planted acres
- Available for experienced growers only - subject to underwriting
- Coverage tied to the lesser of grower's contracted production or actual production
- No offsets from other multi-peril coverage

### Disappearing Deductible (between 30% and 40%)

Quality Loss	Deductible Rate
30% and below	10%
31%	9%
32%	8%
33%	7%
34%	6%
35%	5%
36%	4%
37%	3%
38%	2%
39%	1%
40% and above	0%

### Determining Coverage

- 1 Select floor feed price
- 2 Select amount of coverage - up to 90% of contract exposure



### Simple Process

- Load your contracts – including quality provisions
- Map your fields to your contracts at planting
- Report production & quality test results at harvest
- Submit claims for any rejections or discounts
- Submit proof of disposition of rejected barley

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