

AGRIBUSINESS

Prevent Plant Protection Product

507.574.4271 | P.O. Box 365, New Prague, MN 56071 | www.VANE.ag



Financial security and peace of mind for Agribusinesses.

Prevent Plant (PP) Losses occur annually across the US causing millions of acres of corn, soybeans, and other crops from not being planted due to increased frequency and severity of weather events. Agribusinesses can now protect their revenues like their farmer customers when products or service revenues are lost due to Prevent Plant events with PP Revenue Insurance Protection by VANE™.

planting date or during the late planting period.

ADVISOR

 The VANE™ team brings decades of technology and insurance experience with specific. focus on agriculture.



From product development to loss adjusting, our team has highly specialized skills, expertise, and experience - with agricultural insurance solutions.



As specialists in the insurance market, we also have strong relationships and a highly respected reputation across the insurance and agricultural markets.



We are ready to assist you in achieving your risk management objectives and welcome the opportunity to work with you. Give us call, we are ready to help your farm or agribusiness with a uniquely designed insurance solution.



《 VANE™ is backed by A-rated and Industry leading insurance and reinsurers focused on Agriculture.



This is only a general description of coverage of the available types of insurance and is not an insurance contract. Details of coverage, limits, or services may vary in some states. All coverages are subject to the terms, provisions, exclusions, and conditions in the insurance policy itself and in any endorsements. Insurance Coverage is Written by Precision Risk Insurance. Please visit VANE.ag/licenses for additional state insurance licensing information. VANE™, P.O. Box 365, New Prague, MN.





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GET A FREE QUOTE CALL: 507.574.4271

Tell us about your Crops, Acreage, State & County.

Prevent Plant Protection

Tri-State Cooperative

Tri-State Cooperative is a large provider of input products, sprayer rentals and other products and services provider to corn, bean and wheat growers. Tri-State is concerned about potential revenue losses given the increased frequency of weather events causing customer prevent plant claims. The claims have resulted in substantial revenue reductions from loss of product and service sales.

Without insurance to protect against revenue loss and balance sheet impact, significant financial loss can occur. And while farmers protect their revenue exposure for crop loss with crop insurance, no similar protection has been available for Agribusinesses, until now.

VANE™ provides a tailor-made, Prevent Plant Revenue Insurance protecting Agribusinesses from loss of revenue due to weather events. Financial security and peace of mind with Prevent Plant Insurance Protection from VANE™.

Here is how it works

Tri-State obtains a VANE™ Prevent Plant Insurance Policy covering their spraying business and their seed nutrient products. These services and products cover 300,000 acres across two states. In total, these services and products produce over \$2M in annual revenue for Tri-State. A significantly wet spring in several counties results in 100,000 prevent plant acres to Tri-State's customers. As a result, Tri-State suffers reduced sales on products and services, totaling more than \$500,000 in lost revenue.

Assuming Tri-State purchased VANE's™ Prevent Plant Insurance Policy covering up to 300,000 acres for \$30.00 per acre, this revenue loss would have been significantly mitigated. VANE™ will provide complete claim administration and Prevent Plant payment to Tri-State of \$300,000 minus a policy deductible (generally between 10 and 25%).

VANE™ requires no contact with Tri-State customers or any field visits.

VANE's™ solution is simple, efficient, and provides peace of mind for Tri-State, protecting their balance sheet from Prevent Plant loss of revenues and balance sheet impact.

REACH OUT TO US

